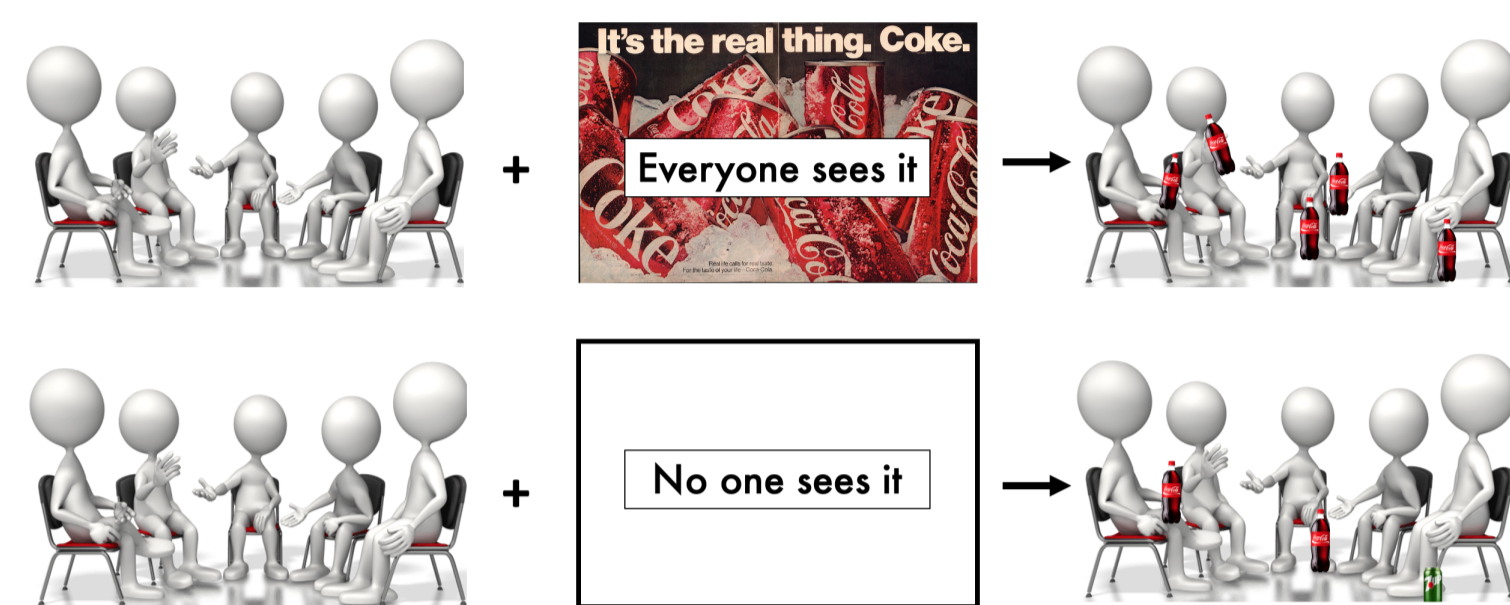


## Motivating Example

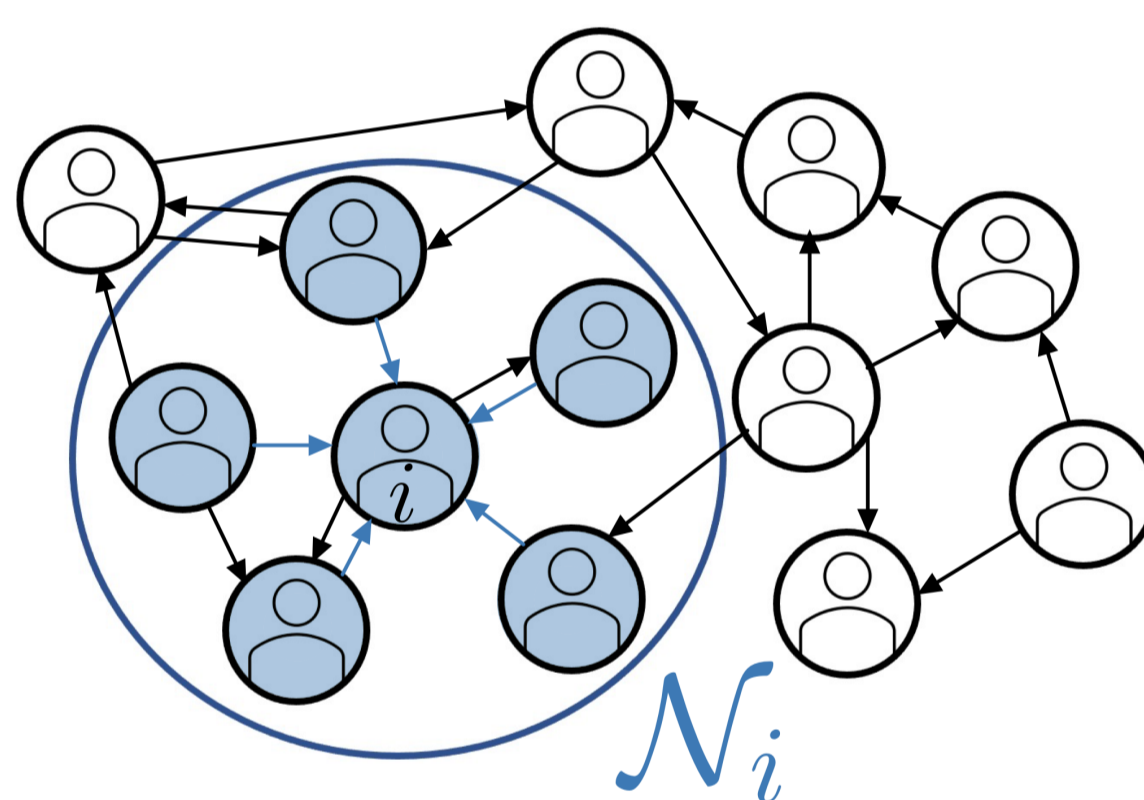
- You're deciding whether to roll out an advertising campaign
- The **Total Treatment Effect (TTE)** measures the average change in customer behavior (sales revenue) with the campaign versus without it



- The company runs a randomized experiment to estimate TTE
- Network Interference:** Word-of-mouth spreads advertiser's message beyond direct viewers
- Traditional estimators rely on SUTVA, so are biased
- Inverse probability estimators can have high variance

## Formalizing the Problem

- Population:**  $n$  individuals
- Network Effects:** Edge  $(j, i)$  if  $j$ 's treatment affects  $i$ 's outcome
- \* Network structure is known \*
- Treatment:** Indicated by  $\mathbf{z} \in \{0, 1\}^n$
- Outcomes:**  $Y_i: \mathbf{z} \rightarrow \mathbb{R} \quad \forall i$



$$\text{TTE} = \frac{1}{n} \sum_{i=1}^n (Y_i(\mathbf{1}) - Y_i(\mathbf{0}))$$

## Assumptions

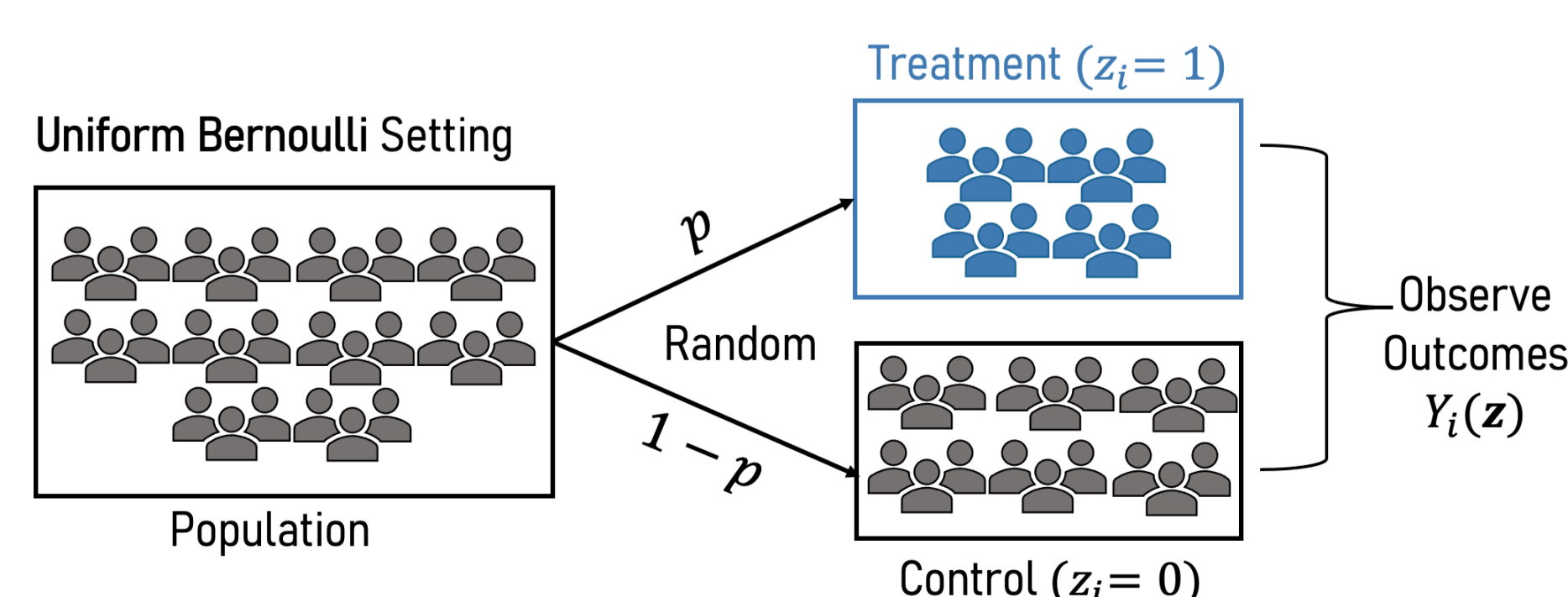
- Neighborhood Interference:**  $Y_i$  depends only on the treatment assignments of their in-neighbors  $\{z_j\}_{j \in \mathcal{N}_i}$
- $\beta$ -Order Interactions:** Only small subsets of treated neighbors affect  $Y_i$

$$Y_i(\mathbf{z}) = \sum_{\substack{S \subseteq \mathcal{N}_i \\ |S| \leq \beta}} c_{i,S} \prod_{j \in S} z_j$$

- Bounded Effects:** For each  $i$ ,  $\sum_S |c_{i,S}| = \mathcal{O}(1)$
- Known Network Structure:** We have knowledge of each  $\mathcal{N}_i$

## Bernoulli Randomized Design

Treatments sampled independently:  $z_i \sim \text{Bernoulli}(p)$  with  $p \in (0, 1)$



## Research Question

Can we design an unbiased TTE estimator under Bernoulli randomized design with a reasonable bound on its variance?

## Framing Our Estimator:

We instead estimate the effect coefficient vector  $\mathbf{c}_i$  for each  $i$   
Suppose we could replicate the randomized experiment  $R$  times:

$$\begin{bmatrix} Y_i^1(\mathbf{z}^1) \\ Y_i^2(\mathbf{z}^2) \\ \vdots \\ Y_i^R(\mathbf{z}^R) \end{bmatrix} = \begin{bmatrix} \tilde{\mathbf{z}}_1^1 & \tilde{\mathbf{z}}_2^1 & \dots & \tilde{\mathbf{z}}_k^1 \\ \tilde{\mathbf{z}}_1^2 & \tilde{\mathbf{z}}_2^2 & \dots & \tilde{\mathbf{z}}_k^2 \\ \vdots & \vdots & \ddots & \vdots \\ \tilde{\mathbf{z}}_1^R & \tilde{\mathbf{z}}_2^R & \dots & \tilde{\mathbf{z}}_k^R \end{bmatrix} \begin{bmatrix} c_{i,S_1} \\ c_{i,S_2} \\ \dots \\ c_{i,S_k} \end{bmatrix} \quad \tilde{\mathbf{z}}_i^r = \prod_{j \in \mathcal{S}_i} \mathbf{z}_j^r$$

If we left-multiply by  $\frac{1}{R} \tilde{\mathbf{Z}}_i^T$  and let  $R \rightarrow \infty$ , the LLN gives

$$\mathbb{E}[Y_i(\mathbf{z})\tilde{\mathbf{z}}] = \mathbb{E}[\tilde{\mathbf{z}}\tilde{\mathbf{z}}^T]\mathbf{c}_i \implies \mathbf{c}_i = \mathbb{E}[\tilde{\mathbf{z}}\tilde{\mathbf{z}}^T]^{-1} \mathbb{E}[Y_i(\mathbf{z})\tilde{\mathbf{z}}]$$

## The SNIPE Estimator

Given realization  $(\mathbf{z}, \mathbf{Y})$  of our experiment, produce unbiased estimates

$$\hat{\mathbf{c}}_i = Y_i(\mathbf{z}) \mathbb{E}[\tilde{\mathbf{z}}\tilde{\mathbf{z}}^T]^{-1} \tilde{\mathbf{z}}$$

Extend by linearity to unbiased estimator

$$\widehat{\text{TTE}} = \frac{1}{n} \sum_{i=1}^n \sum_{\substack{S \subseteq \mathcal{N}_i \\ 1 \leq |S| \leq \beta}} \hat{c}_{i,S}$$

$$\widehat{\text{TTE}} = \frac{1}{n} \sum_{i=1}^n Y_i(\mathbf{z}) \sum_{\substack{S \subseteq \mathcal{N}_i \\ 1 \leq |S| \leq \beta}} \left( \left( \frac{1-p}{p} \right)^{|S|} - (-1)^{|S|} \right) \prod_{j \in S} \frac{z_j - p}{1-p}$$

Special case of the *pseudoinverse estimator* of [3] and the *Riesz estimator* of [2]

## Analyzing the Variance

A careful analysis shows that

$$\text{Var}(\widehat{\text{TTE}}) = \mathcal{O}\left(\frac{d^2}{n} \left(\frac{cd}{\beta} \cdot \max\left\{4\beta^2, \frac{1}{p(1-p)}\right\}\right)^\beta\right)$$

Compare to the Horvitz-Thompson estimator:

$$\widehat{\text{TTE}}_{\text{HT}} = \frac{1}{n} \sum_{i=1}^n Y_i(\mathbf{z}) \left( \prod_{j \in \mathcal{N}_i} \frac{z_j}{p} - \prod_{j \in \mathcal{N}_i} \frac{1-z_j}{1-p} \right)$$

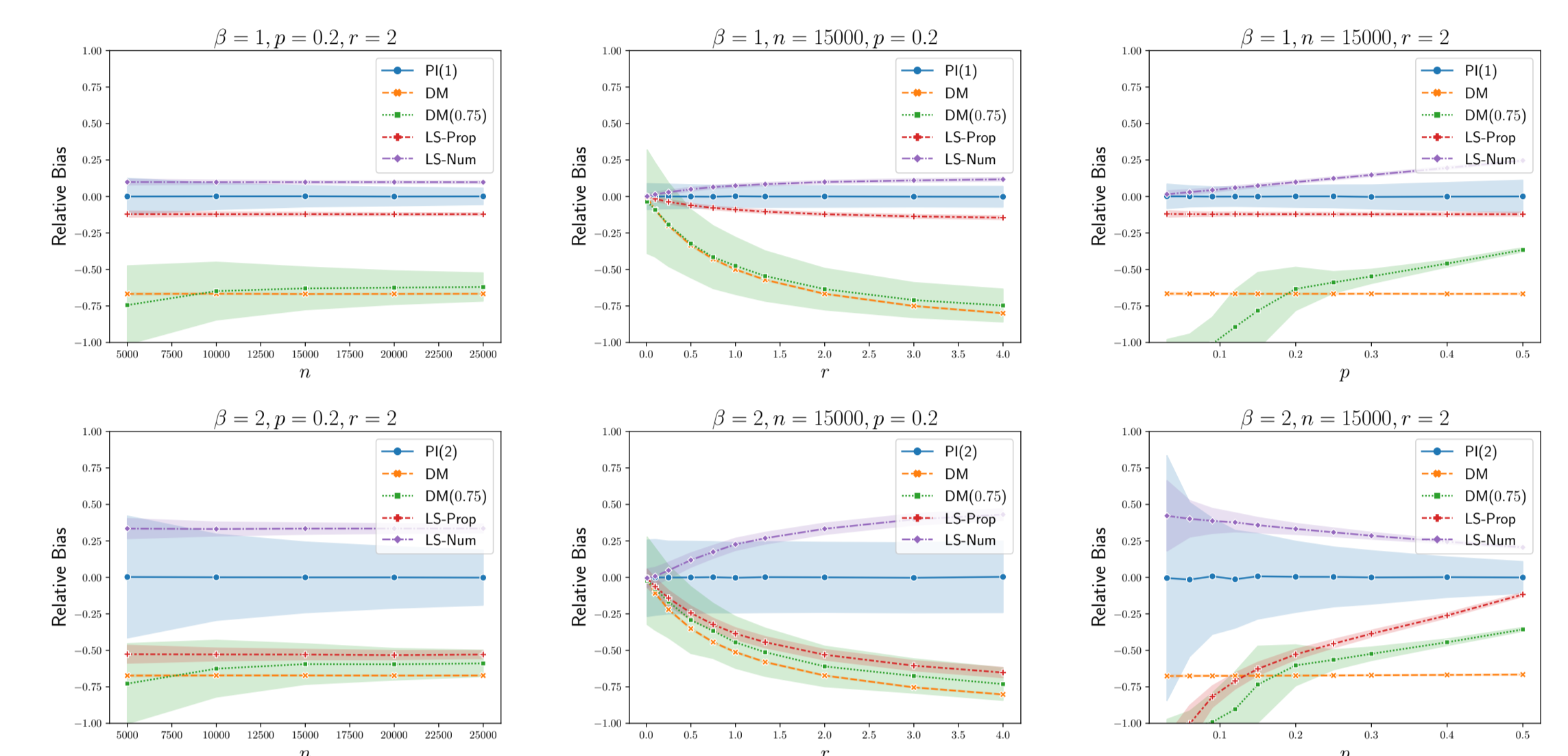
The variance of  $\widehat{\text{TTE}}_{\text{HT}}$  scales as  $\Theta\left(\frac{1}{p^\beta}\right)$  scales as [4]

**The variance of SNIPE scales polynomially in  $d$  and exponentially in  $\beta$ , a clear improvement when  $\beta \ll d$ .**

A minimax lower bound analysis of the MSE with Le Cam's method shows that variance  $\Omega\left(\frac{1}{np^\beta}\right)$  is unavoidable.

## Experiments

- Erdős-Rényi network of  $n$  nodes with edge probability  $p_{\text{edge}} = 10/n$
- Parameter  $r$  governs the strength of interference effects
- Parameter  $p$  is the treatment budget
- Compare against difference-in-means (DM) and adjusted least-squares (LS) estimators
- Observation:** Under a  $\beta$ -order outcomes model, our estimator  $\text{PI}(\beta)$  generally outperforms other estimators w.r.t. MSE



(a) Varying population size (b) Varying interference level (c) Varying treatment budget

## Related/Ongoing Work

### Unknown Networks

- The SNIPE estimator utilizes knowledge of the graph structure
- If the network is not fully known, we can use multiple rounds of experimentation to estimate TTE

### Other Experimental Designs

- The framing of our estimator is not unique to Bernoulli design
- Can we select treatment assignments in a smarter way (e.g. clustering) to further reduce variance?

### Model Misspecification

- It may be unreasonable to assume that  $\beta$  is known to the practitioner
- How can we quantify and/or minimize additional bias/variance brought about by estimating with a misspecified model?

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